

Message Text

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INFO OCT-01 EA-07 ISO-00 COME-00 EB-05 /018 R

DRAFTED BY CA/FS/E-C:WMKERRIGAN:MLB

APPROVED BY CA/FS/E-C:WMKERRIGAN

CA/FS:MR. HILL, ACTING

COMMERCE:CJONES

EB/CBA/OCA:MR. LAKAS

EA/IMS:GILL

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FM SECSTATE WASHDC

TO AMEMBASSY SINGAPORE

UNCLAS STATE 109467

E.O. 11652:N/A

TAGS: BEXP, SN

SUBJECT:REPLACEMENT FOR USRTC DIRECTOR

REFERENCE: (A) SINGAPORE 1474; (B) SINGAPORE 1907;

(C) DEPARTMENT 097567

1. TWO EXCELLENT CANDIDATES FOR RTC DIRECTOR POSITION ARE
ADVANCED FOR YOUR CONSIDERATION. YOUR COMMENTS WOULD BE
APPRECIATED AS SOON AS POSSIBLE.

2. STATE PROPOSES FSO-3, ALEX RATTRAY NOW STUDYING AD-
VANCED ECONOMICS AT STANFORD. RATTRAY IS HIGHLY REGARDED
AS OUTSTANDINGLY VIGOROUS, VERSATILE E/C OFFICER OF DIS-
CERNING JUDGMENT AND MARKED ANALYTICAL CAPACITY. HE
HAS DONE LIMITED COMMERCIAL WORK BUT WITH GREAT SUCCESS,
AND HAS HAD NO TRADE CENTER EXPERIENCE. IN AN INSPECTION
REPORT IN 1972, HOWEVER, RATTRAY WAS PLACED IN THE TOP
10 PERCENT OF HIS CLASS FOR HIS ECONOMIC PERFORMANCE AND
WAS RATED HIGHLY ON OPERATIONAL CAPACITY AND ON MANAGERIAL
TALENTS, BOTH ESSENTIAL SKILLS FOR A TRADE CENTER DIRECTOR.
RATTRAY WITH A STRONG INTEREST IN COMMERCIAL WORK, IS RE-
GARDED AS A REAL COMER IN THE SERVICE WHO WILL BRILLIANTLY
CARRY OUT ANY ASSIGNMENT. HE WOULD LIKE THE TRADE CENTER
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JOB.

3. DEPARTMENT OF COMMERCE, ON THE OTHER HAND, HAS
PROPOSED AND PREFERS ARTHUR LEONARD, GS-15, AS MAYFIELD
REPLACEMENT. LEONARD IS KNOWN TO AMBASSADOR AS REGIONAL

MARKETING DIRECTOR, FAR EAST DIVISION, OFFICE OF INTER-
NATIONAL MARKETING. HE IS AN OUTSTANDING OFFICER WITH
EXTENSIVE EXPERIENCE IN WIDE RANGE OF COMMERCIAL
ACTIVITIES AND HAS ONCE SERVED OVERSEAS AS AN ACTING
TRADE CENTER DIRECTOR. HE COMES HIGHLY RECOMMENDED BY
COMMERCE AS ONE WHO HAS ALREADY DEMONSTRATED HIS ABILITY
TO WORK WELL WITH OTHER E/C OFFICERS AT A MISSION AND HIS
CAPACITY TO PRODUCE DESIRED RESULTS IN TRADE CENTER

OPERATIONS. IN COMMERCE JUDGMENT, LEONARD BEST QUALIFIED
FOR POSITION. RUSH

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